



G.A.I.N.S. Profile

Use this form to record Goals, Accomplishments, Interest, Networks and Skills. Be sure to type this on your letterhead and relay the information to members while completing your dance cards. You may also leave this on the resource table for members and visitors to keep.

Name: Michael Santillan Date: 12/2/09

Goals To provide excellent service in everything I do. To make sure everyone I know is protected or at least knows how to protect themselves.
To build a legacy for my children to have and teach them to grow it when I'm gone. To continue to play and be involved in music.
To travel the world and learn about all them other cultures out there. To learn several other languages such as: Italian, French, and Spanish.

Accomplishments Started my first business when I was 25 and have kept the doors open for 13 years.
I've been married from 10 years. I was the first Aflac agent in my region to open a national account. I was ranked 906 of 66,000+ agents.
I've been a member of the NFPA for over 5 years and have safety trained over 1000 employees for 100's of companies.
I have performed at over 300 weddings and 200 events as a DJ and I'm now buying a larger DJ company 2010.

Interests _____
Music, sports, and travel.

Networks NFPA, CALSAFE, Theta Chi-Delta Gamma,

Skills _____
I can play 8 instruments, I've DJ'd for over 10 years, I can write, produce, and sing music.
I can service and repair almost any type of fire equipment. I can train people on fire safety.
I know the laws and types of coverage that someone can get in 10 states.